
MEDIA CLIPPING

Client :	Century Software Holdings Bhd	Date :	12 January 2011
Media :	Bernama	Section :	Business
Language :	English		

January 12, 2011 14:01 PM

Century Software Expects Overseas Business To Contribute 10 Per Cent To Revenue

KUALA LUMPUR, Jan 12 (Bernama) -- Century Software Holdings Bhd expects overseas business to contribute 10 per cent to revenue in three years from less than one per cent now.

Its deputy executive chairman, Samsul Husin, said the target was achievable as the company has received enquiries from neighbouring countries to provide financial management software solutions (FMSS) services to their public sectors.

"While there remains much potential to grow in the local market, the group is eyeing the larger overseas market to sustain growth over the long term," he told a media briefing after the launch of initial public offering (IPO) prospectus here Wednesday.

He said the company aimed to market its FMSS solutions to the public sectors in Brunei, Indonesia and Cambodia within two years.

"We believe we have a strong advantage, given our proven technological expertise and cost competitiveness," he said.

Samsul said the IPO would accelerate the group forward in its business operations.

He said the group's clients in the country comprised over 80 companies and government agencies at the federal, state and local government levels.

Century Software's IPO entails a public issue of 23 million new ordinary shares and an offer-for-sale of 10.9 million vendor shares at an issued and offer price of 93 sen each.

Of the public issue of 23 million new shares, 8.55 million shares are for private placement to selected investors, 5.8 million shares for eligible directors, employees and business associates and 8.65 million shares for the public via balloting process.

The company is expected to be listed on the Main Market of Bursa Malaysia Securities by end-January 2011.

Kenanga Investment Bank Bhd is the adviser, sole underwriter and sole placement agent for the IPO.

Century Software is the developer of industry-recognised "Century Financials", a comprehensive FMSS for an organisation to process and manage the full spectrum of its financial transaction requirements.

-- BERNAMA

MEDIA CLIPPING

Client :	Century Software Holdings Bhd	Date :	12 January 2011
Media :	Bernama	Section :	Business
Language :	Bahasa Malaysia		

12 Januari, 2011 15:22 PM

Century Software Unjur Perniagaan Seberang Laut Sumbang 10 Peratus Kpd Pendapatan

KUALA LUMPUR, 12 Jan (Bernama) -- Century Software Holdings Bhd mengunjurkan perniagaan seberang laut akan menyumbang 10 peratus kepada pendapatan dalam tempoh tiga tahun ini berbanding kurang daripada satu peratus pada masa ini.

Timbalan pengerusi eksekutifnya, Samsul Husin berkata sasaran itu boleh dicapai kerana syarikat telah menerima banyak pertanyaan daripada negara-negara jiran untuk menyediakan perkhidmatan rumusan perisian pengurusan kewangan (FMSS) kepada sektor awam mereka.

"Sementara masih banyak lagi ruang potensi untuk berkembang di dalam pasaran, kumpulan turut meninjau pasaran seberang laut yang lebih luas untuk mengekalkan pertumbuhan dalam jangka panjang," kata beliau dalam taklimat media selepas pelancaran prospektus tawaran awam permulaan (IPO) di sini Rabu.

Beliau berkata syarikat berhasrat memasarkan rumusan FMSSnya kepada sektor awam di Brunei, Indonesia dan Kemboja dalam tempoh dua tahun.

"Kami percaya kami mempunyai kelebihan yang kukuh jika dilihat kepada kepakaran dan daya saing kos kami yang telah terbukti," kata beliau.

Samsul berkata IPO akan mempercepatkan kumpulan ke hadapan dalam operasi perniagaannya.

Beliau berkata pelanggan kumpulan di dalam negara terdiri lebih 80 syarikat dan agensi kerajaan di peringkat persekutuan, negeri dan kerajaan tempatan.

IPO Century Software menyaksikan terbitan awam 23 juta saham biasa dan tawaran untuk jualan 10.9 juta saham vendor pada harga terbitan dan tawaran, 93 sen setiap satu.

Daripada terbitan awam sebanyak 23 juta saham baharu, 8.55 juta saham ialah untuk penempatan persendirian kepada pelabur terpilih, 5.8 juta saham untuk pengarah, pekerja dan sekutu perniagaan yang berkelayakan dan 8.65 juta saham untuk awam menerusi proses pengundian.

Syarikat dijangka disenaraikan di Papan Utama Bursa Malaysia Securities pada akhir Januari 2011. Kenanga Investment Bank Bhd ialah penasihat, penaja jamin dan ejen penempatan tunggal untuk IPO.

Century Software ialah pemaju "Century Financials", FMSS yang menyeluruh untuk pertumbuhan bagi memproseskan dan menguruskan spektrum sepenuhnya keperluan urus niaga kewangan.

-- BERNAMA

MEDIA CLIPPING

Client :	Century Software Holdings Bhd	Date :	13 January 2011
Media :	The Edge Financial Daily	Section :	Business
Language :	English		

Century Software eyes regional markets

Targets 10% revenue from overseas clientele within three years

by **Yong Min Wei**
FD@bizedge.com

KUALA LUMPUR: En route to a Jan 31 listing on the Main Market of Bursa Malaysia, Century Software Holdings Bhd plans to expand its financial management software solutions (FMSS) business to several countries in the Southeast Asian region within two years.

Its deputy executive chairman Samsul Husin said the company was targeting the public sector in Brunei, Indonesia and Cambodia, and was hopeful of positive developments this year.

"There are opportunities in these markets. In Brunei, we have received invitation to participate in tenders. We are looking at these three countries first as we do not want to move beyond our capacity," he said after the launch of the company's listing prospectus yesterday.

Samsul noted that Century Software targeted 10% of revenue from its overseas clientele within three years from below 1% currently, adding that



Century Software executive chairman Tan Sri Mohd Ibrahim Zain looking at the prospectus at the launch yesterday. Looking on are (from left) executive director Ameer Shaik Mydin, Kenanga Investment Bank CEO Lee Kok Khee, Samsul and Tamil Selvan.

the company did receive enquiries from neighbouring countries to provide services to the public sector.

"Our upcoming listing on Bursa Malaysia would propel the company forward in our business expansion. We believe the time is right for us to expand the breath of our operations to become a regional player," he said, adding that the company has a strong track record and a 14-

year market presence.

Century Software is the developer of Century Financials, a comprehensive FMSS with 43 accounting and related modules to enable organisations to process and manage the full spectrum of their financial transaction requirements.

According to its pro forma consolidated income statements in the initial public offering (IPO) prospec-

tus, the company's net profit for the seven months ended July 31, 2010 rose 10.6% to RM4.57 million from RM4.13 million in the same period in 2009.

Revenue for the seven months of 2010 climbed 27% to RM18.44 million from RM14.52 million previously while net earnings per share was 5.3 sen versus 4.8 sen previously.

Meanwhile, Century Software

managing director Tamil Selvan Durairaj said the company expects to add 10-12 new clients this year to its growing clientele in Malaysia of more than 80 entities in both the public and private sectors.

"That (10-12 new clients every year) has been the trend over the years. It may not reach 100 entities this year but sometimes it is not only the quantity but quality," he noted.

Century Software's IPO comprises a public issue of 23 million new shares of 10 sen each at an issue price of 93 sen each. Of the 23 million shares, 5.8 million will be available for application by eligible directors, employees and business associates, 8.55 million via private placement to selected investors and the remaining 8.65 million for application by the Malaysian public.

The group is expected to raise gross proceeds of RM21.4 million from the IPO, of which RM6 million will be allocated for research and development, RM4.9 million for business expansion and capital expenditure, RM4 million for working capital, RM4 million for repayment of bank borrowings and the balance RM2.5 million to defray listing expenses.

MEDIA CLIPPING

Client :	Century Software Holdings Bhd	Date :	13 January 2011
Media :	Malaysian Reserve	Section :	Business
Language :	English		

Century Software expects overseas biz to contribute 10% to revenue

CENTURY Software Holdings Bhd expects overseas business to contribute 10% to revenue in three years from less than 1% now.

Its deputy executive chairman, Samsul Husin, said the target was achievable as the company has received enquiries from neighbouring countries to provide financial management software solutions (FMSS) services to their public sectors.

"While there remains much potential to grow in the local market, the group is eyeing the larger overseas market to sustain growth over the long term," he told a media briefing after the launch of initial

public offering (IPO) prospectus in Kuala Lumpur, yesterday.

He said the company aimed to market its FMSS solutions to the public sectors in Brunei, Indonesia and Cambodia within two years.

"We believe we have a strong advantage, given our proven technological expertise and cost competitiveness," he said. Samsul said the IPO would accelerate the group forward in its business operations.

He said the group's clients in the country comprised over 80 companies and government agencies at the federal, state and local government



levels.

Century Software's IPO entails a public issue of 23 million new ordinary shares and

an offer-for-sale of 10.9 million vendor shares at an issued and offer price of 93 sen each.

Of the public issue of 23 million new shares, 8.55 million shares are for private placement to selected inves-

tors, 5.8 million shares for eligible directors, employees and business associates and 8.65 million shares for the public via balloting process. The company is expected to be listed on the Main Market of Bursa Malaysia Securities by end-January 2011.

Kenanga Investment Bank Bhd is the adviser, sole underwriter and sole placement agent for the IPO. Century Software is the developer of industry-recognised "Century Financials", a comprehensive FMSS for an organisation to process and manage the full spectrum of its financial transaction requirements. — *Bernama*

MEDIA CLIPPING

Client :	Century Software Holdings Bhd	Date :	13 January 2011
Media :	Sin Chew Daily	Section :	Business
Language :	Chinese		

“Regional expansion, Century Software to raise RM21.4 million”

進軍區域 世紀軟件集資2140萬

(吉隆坡12日讯) 放眼在本月杪上市马股的世纪软件 (CENTURY SOFTWARE)，计划藉上市集资2千140万令吉，并放眼在两年内进军区域市场。

该公司副执行主席山苏胡申在出席招股书推介仪式后指出，国内市场仍具备庞大发展潜能，但为确保长期成长，拓展海外市场是有必要的。

“凭我们在本地市场建立起的领先地位和经验，我们希望将旗下财务管理软件方案 (FMSS) 推广至汶莱、印尼及柬埔寨市场，这几个市场的会计运作流程与大马项近，具备很好的发展前景。”

他表示，公司希望在3年

后，取得10%海外营贡献率。

放眼3年海外 营贡献率10%

除了财务管理软件，该公司也透过另一家子公司 T-Melmex 涉足付款聚合器领域，为企业提供收付款解决方案，目前拥有6家合作银行，每月涉及50万宗付款交易。

该公司目前以每年增加10至12位新客户的速度成长，山苏胡申说，进军海外市场有望进一步提升客户基础，公司目前正在汶莱竞标阮件相关工作，惟不能确定能否在短期内揭晓结果。

配合上市，世纪软件将公开献售2千300万新股、首次公开售价为每股93仙；其

中，865万股公开让大马公众人士申请，855万股私下配售、580万股则配售给合格董事及雇员。

上市计划料让该公司筹集2千140万令吉资金，其中600万令吉供研发用途、490万令吉供业务扩张、400万令吉营运资本、400万令吉偿还银行贷款及250万令吉充当上市费用。

世紀軟件招股摘要

公开发售：2千300万新股
公众申请：865万股
合格董事及雇员：580万股
私下配售予特定投资者：855万股
公开献售：1千零93万1千200股
首次售价：93仙
面值：10仙

MEDIA CLIPPING

Client :	Century Software Holdings Bhd	Date :	13 January 2011
Media :	China Press	Section :	Business
Language :	Chinese		

“Century Software IPO to raise RM21.4 million for business expansion”

每股發售價93仙

世紀軟件31日掛牌

(吉隆坡12日讯) 世纪软件 (Century Software) 今日发布招股书, 预定本月31日上市马交所主要板, 共发行2300万新股, 每股面值10仙, 发售价93仙。

该公司副执行主席山苏胡欣指出, 公司预计在2年内扩展财务管理软件方案 (FMSS) 业务至汶莱、印尼及柬埔寨的公共部门, 并希望在今年内能和汶莱相关单位取得定案。

“公司目前在印尼和柬埔寨已有经销商, 相信在扩展海外市场后, 海外市场收入将在3年内贡献公司营业额的10%。”

上市配售商肯纳格投资银行总执行长李国基指出, 公司即将发售2300万新股中, 865万股供公众认购、580万股供合格董事、雇员和商业夥伴认购、855万股则私下配售予指定投资者。

籌資2139萬

“公司也私下献售1093万1200股予指定投资者。”

山苏胡欣说, 世纪软件计划筹资2139万令吉, 其中600万令吉作为研发开销、489万令吉为扩展业务及资本开销、400万令吉用作营运资本、400万令吉作偿还银行借贷及250万令吉为上市开销。

今日出席发布招股书的尚有该公司独立非



■李国基 (左起)、末哈莫依布拉欣、山苏胡欣及旦米尔, 主持发布招股书。

执行主席末哈莫依布拉欣、董事经理旦米尔及T-Me1max公司执行董事黄锦贤。

T-Me1max公司为世纪软件旗下子公司, 黄锦贤指出, 公司目前的重复收入占40%至45%。

“我们希望企业或政府部门能透过TMX的电子付款服务来处理税务、社会福利保险 (SOCSO)、薪金等, 来节省时间与人力, 我们目前共有6家特约银行, 其中包括马来亚银行、联昌银行、丰隆银行、国贸银行、兴业银行及大马银行。”

黄锦贤说, 无论市况如何, 企业或政府机关都需要处理账目, 因此它们是一项

世紀軟件上市主要板

上市日	: 1月31日
面值	: 10仙
发售价	: 93仙
公开发售	: 2300万普通股
★公众认购	: 965万
★合格董事、员工及商业夥伴认购	: 580万
★私下配售予特定投资者	: 855万
公开发售筹措资金	: 2139万令吉
★研发开销	: 600万
★扩展业务及资本开销	: 489万
★营运资本	: 400万
★上市经费	: 250万
★偿还银行借贷	: 400万
私下献售予特定投资者	: 1093万1200普通股
招股截止日	: 1月19日
抽签日	: 1月24日
通知日	: 1月28日

防御性股项, 几乎不具风险。

旦米尔指出, 该公司目前有80家客户, 每年增加10至12家。

MEDIA CLIPPING

Client :	Century Software Holdings Bhd	Date :	13 January 2011
Media :	Nanyang Siang Pau	Section :	Business
Language :	Chinese		

“Huge market for Financial Management Software & Services (FMSS)”

财务管理方案市场大

谈及本地财务管理软件方案市场展望时，丹米尔说：“本地财务管理软件方案市场的规模，约是 2 亿令吉，而付款取回业务的市场规模，则大约是 1 兆令吉（根据交易量）。”

“过去 5 年，政府花费逾 6 亿令吉在财务管理软件方案。”

“因此，我们预计这个领域拥有巨大发展潜力。”

发售价 93 仙

为了在大马交易所主板上市，世纪软件公开发售 2300 万股新普通股，以及大股东献售 1093 万 1200 股普通股，每股发售价为 93 仙。

在公开发售的 2300 万股新普通股当中，580 万股是供该公司与子公司的合格董事、雇员，以及商业伙伴认购，855 万股私下配售予指定投资者，以及 865 万股供大马公众认购。

至于大股东献售的 1093 万 1200 股，则私下配售予指定投资者。

该公司预计，从公开献售活动中筹集 2139 万令吉，作为研发开支（600 万令吉）、扩充业务经费与资本开销（489 万令吉）、营运资本（400 万令吉）、偿还银行贷款（400 万令吉）以及上市开支（250 万令吉）。



阿米尔（左起）、李国基、莫哈末伊布拉欣、山苏以及丹米尔，一同主持招股书推介礼。

肯南嘉投行年内承办数 IPO

肯南嘉投资银行总执行长李国基披露，今年将会处理数项公开献售活动，包括 1 至 2 家中国公司。

“我们很难预算正确的（公开献售）数量，因为这取决于各种因素，预计是 4 至 5

个。”

他补充：“大多数是大马公司，只有 1 或 2 公司是来自中国。”

李国基披露，中国公司或在今年下半年挂牌，惟他拒绝透露，这些公司来自哪个领域。他表示，本地市场

仍极具活力，投资者对新上市活动的接受度蛮高。


所以，许多公司希望能够趁胜追击，相继到大马交易所上市。

有鉴于此，他预计，今年上半年的市场发展活动将相当活跃。

MEDIA CLIPPING

Client :	Century Software Holdings Bhd	Date :	13 January 2011
Media :	Oriental Daily	Section :	Business
Language :	Chinese		

“93 sen per share, Century Software to list on 31st”



桑苏胡申
世纪软件副执行主席

世纪软件IPO 筹2140万扩充业务

(吉隆坡12日讯) 大马财务管理软件供应商—世纪软件 (Century Software) 控股有限公司, 计划通过首次公开售股 (IPO) 集资2140万令吉, 扩充业务。

筹资的2140万令吉当中, 600万令吉将供作研发开销、490万令吉为业务拓展及资本开支、400万令吉充作营运开销、400万令吉偿还银行借贷、剩余的250万令吉用作支付上市费用。

每股发售价0.93令吉

寻求在大马股市主板上市的世纪软件, 配合上述IPO活动, 建议公开发售2300万股, 每股面值10仙, 而每股发售价为0.93令吉。

在公开发售的2300万股中, 865万股供公众通过抽签方式认购、855万股将私下配售给特定投资者、剩余的580万股公开给该公司合资格董事与员工认购。新股的认购申请截止日期为1月19日。

世纪软件副执行主席桑苏胡申透露, 接下来将积极开拓越南、印尼及柬埔寨市场。

桑苏胡申补充, 该公司将透过供应财务管理软件方案 (FMSS) 进军有关国家市场。

世纪软件目前在越南拥有数项竞标合约, 并且希望今年能够成事。他说, 该公司在印尼及柬埔寨都有跟当地经销商 (resellers) 进行合作。

「放眼未来三年, 我们预计海外业务将为营业额带来10%的贡献。」

目前, 海外业务为该公司营业额带来的贡献不超过1%。

在看好政府5年内, 将注入6亿令吉预算提升财务管理软件的前提下, 世纪软件董事经理塔米尔塞尔凡表示, 本地业务前景同样充满潜力, 相信有很大的成长空间。

该公司目前拥有超过80家企业及政府机构型客户, 塔米尔塞尔凡放眼维持每年增加10至12名客户的成长水平。

世纪软件旗下另一家子公司 T-Melmax私人有限公司 (简称TMX) 执行董事黄锦贤指出, 其从事的电子付款网关 (Gateway) 系统业务, 每日交易量表现达到50万宗。

黄锦贤透露, 有关业务的经常性收入 (recurrent income) 达到40至45%高水平表现, 并且看好该业务表现持续成长。

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Client :	Century Software Holdings Bhd	Date :	13 January 2011
Media :	Utusan Malaysia	Section :	Business
Language :	Bahasa Malaysia		

“Century Software to explore foreign markets”

Century Software mahu terokai pasaran luar

KUALA LUMPUR 12 Jan. – Peneraju penyedia penyelesaian perisian pengurusan kewangan, Century Software Holdings Bhd. (Century Software) merancang menerokai pasaran Brunei, Indonesia dan Kemboja dalam tempoh dua tahun.

Timbalan Pengerusi Eksekutifnya, Samsul Husin berkata, setelah berjaya menerajui pasaran tempatan, Century Software berazam untuk memperluaskannya ke pasaran antarabangsa selepas ini.

“Perancangan perluasan pasaran ini merupakan langkah jangka masa panjang syarikat dalam mengekalkan pertumbuhan positif pada masa depan.

“Kami yakin untuk melaksanakannya berdasarkan keupayaan teknologi, kepakaran dan kos berpatutan dalam perkhidmatan yang ditawarkan,” katanya dalam kenyataannya di sini hari ini.

Samsul berkata, Century Software akan memperoleh dana yang mencukupi untuk menerokai pasaran antarabangsa selepas diapungkan di Bursa Malaysia pada 31 Januari depan.

“Kami percaya ketika ini merupakan masa terbaik untuk syarikat mengintai pasaran luar negara.

“Kami menetapkan matlamat untuk mencapai sasaran 10 peratus pelanggan luar negara daripada keseluruhan pelanggan dalam tempoh tiga tahun,” jelasnya.

MEDIA CLIPPING

Client :	Century Software Holdings Bhd	Date :	13 January 2011
Media :	Berita Harian	Section :	Business
Language :	Bahasa Malaysia		

“Century Software eyes regional markets to increase revenue”

Century Software unjur pasaran luar negara tingkat pendapatan

CENTURY Software Holdings Bhd, penyedia perkhidmatan rumusan perisian kewangan (FMSS) yang akan disenaraikan di Bursa Malaysia tidak lama lagi, mengunjurkan perniagaannya di luar negara akan menyumbang sehingga 10 peratus pendapatan kumpulan dalam tempoh tiga tahun akan datang.

Timbalan Pengerusi Eksekutifnya, Samsul Husin, berkata pada tahun lalu, segmen perniagaan itu menyumbang kira-kira lima peratus daripada pendapatan keseluruhannya.

Kata beliau, pihaknya kini bercadang memperluas pasarannya di tiga negara jiran berkenaan sebaik syarikat itu disenaraikan di Papan Utama Bursa Malaysia menjelang akhir bulan ini menerusi pelaksanaan Tawaran Awam Permulaan (IPO).

“Walaupun banyak ruang untuk berkembang dalam pasaran tempatan, kumpulan turut meninjau pasaran seberang laut yang lebih luas untuk mengekalkan pertumbuhan jangka panjang,” katanya pada taklimat media selepas pelan-

caran prospektus IPO di Kuala Lumpur, semalam.

Beliau berkata, syarikat bercadang memasarkan rumusan FMSSnya kepada sektor awam di Brunei, Indonesia dan Kemboja dalam tempoh dua tahun.

“Kami percaya kami mempunyai kelebihan yang kukuh jika dilihat kepada kepakaran dan daya saing kos kami yang telah terbukti,” kata beliau.

Beliau berkata, pelanggan kumpulan di dalam negara terdiri daripada lebih 80 syarikat dan agensi kerajaan pada peringkat Persekutuan, negeri dan kerajaan tempatan.

IPO Century Software menyaksikan terbitan awam sebanyak 23 juta saham biasa baru dan tawaran jualan 10.9 juta saham vendor pada harga terbitan dan tawaran, 93 sen seunit.

Daripada terbitan awam 23 juta saham baru, 8.55 juta saham adalah untuk penempatan persendirian kepada pelabur terpilih, 5.8 juta saham untuk pengarah, pekerja dan sekutu perniagaan yang berkecualan dan 8.65 juta saham untuk awam menerusi undian.